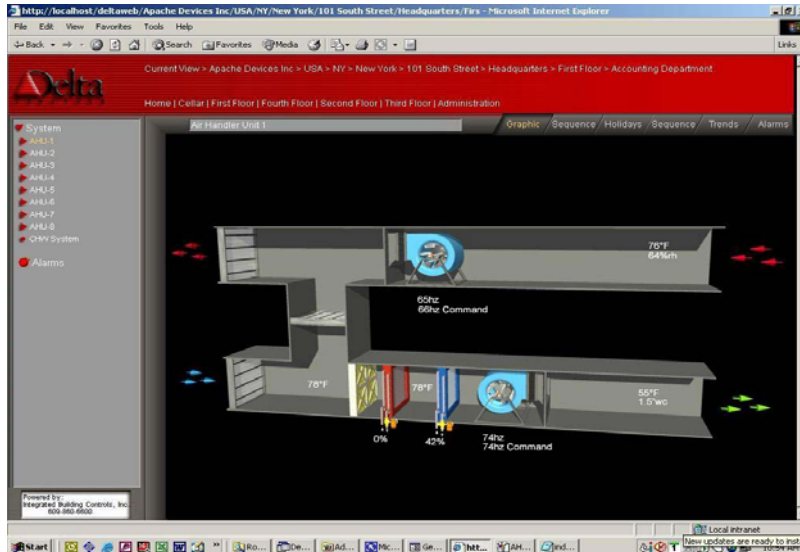


IS YOUR REPUTATION ON THE LINE?



IMPATH

The Cancer Information Company
New York, NY

IMPATH is a cancer research information company that performs more analyses to identify tumors and supply prognostic information than any other institution — anywhere. They provide patient specific cancer diagnostic and prognostic information to more than 8,300 pathologists and oncologists in over 2,000 hospitals and 570 oncology practices. A reliable and consistent environment is necessary for Impath to carry out their research and services.

The facilities department at Impath realized that their old heating and air conditioning system was putting them at serious risk. A major failure in the environmental control system could adversely impact large revenue or hundreds of hours of research. Their reputation is also at risk if their research labs and working environment are not reliable.

Impath's environmental controls were a mixture of different systems. They could not monitor the comfort of their spaces. They did not get an early warning if the air conditioning failing. They did not have access to the system from off site. In some cases, residential thermostats were responsible for maintaining comfort in large offices areas. Something had to be done.

Integrated Building Controls, along with Impath's mechanical services provider, developed a plan to reduce their risk of a failing environment. The entire control system was replaced with a new Delta Controls, BACnet-based, digital control system. Each AC unit communicates to a Web-server that provides access over the Internet. Early warnings are sent via e-mails to service providers and cell phones for immediate response.

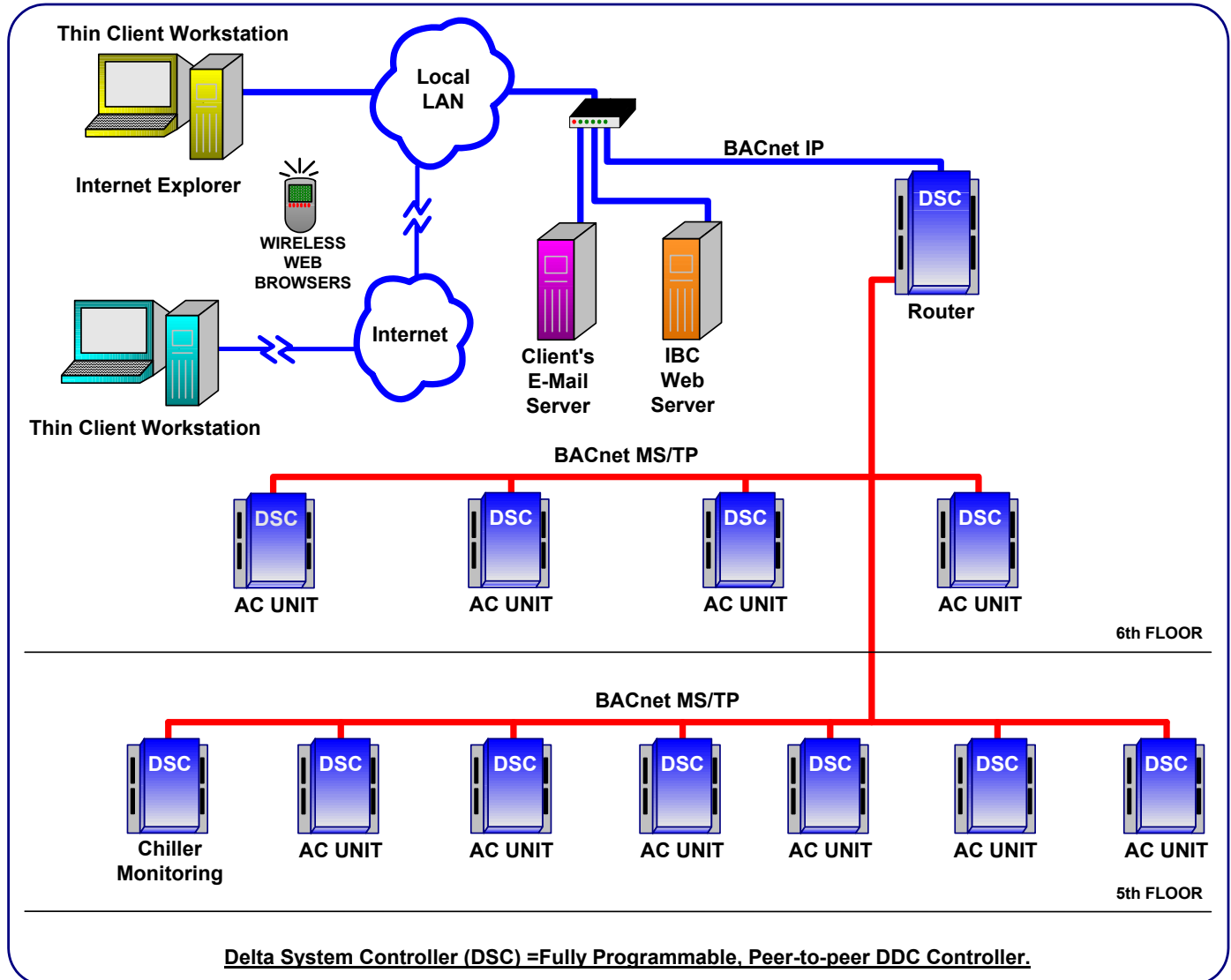
Occupants also have more flexibility. Virtual thermostats were installed on the computers of some executives. From an icon on their computer, they can see the temperature in the their office and change the setpoint. They can also see the outside air temperature and change the schedule for the temperature setback. All of the virtual stats are supervised by the facility manager.

With the new system in place, Impath is able to manage their environment and maintain their reputation as a leader in their industry.

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IMPATH BMS SYSTEM



Features:

Size: 20,000 sq. ft.

Use: Offices and Labs

Control System: Delta Controls

Interface: Thin-client Web access

Security: Virtual Private Network for all users

Alarm Notification: E-mails to workstations and cell phones

Local Access: LCD modules in each MER

Tenant Access: Virtual Thermostats on occupants' computers

Protocol: Industry Standard BACnet at all controllers

Service: Mechanical service provider has access over Internet